

Message Text

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43

ACTION EB-07

INFO OCT-01 AF-08 EUR-12 ISO-00 L-03 AGR-05 CIAE-00

COME-00 INR-07 LAB-04 NSAE-00 SP-02 STR-04 TRSE-00

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FM AMEMBASSY ADDIS ABABA

TO SECSTATE WASHDC 1065

AMEMBASSY LONDON

LIMITED OFFICIAL USE ADDIS ABABA 10520

E.O. 11652: NA

TAGS: ETRD EAGR ET

SUBJECT: ETHIOPIAN VIEWS ON BRAZILIZN COFFEE PURCHASES

REF: STATE 230416

1. EMBOFF MET SEPTEMBER 22 WITH AHILU TEFERRA, GENERAL MANAGER OF COFFEE PRODUCTION AND PROCESSING AGENCY (CPPA) TO DISCUSS BRAZILIAN COFFEE PURCHASES. EMBOFF DREW ON REFTEL IN EXPLAINING USG CONCERN WITH SUCH PURCHASES AND POINTED OUT THAT ANY SUCH SALES TO EXPORTING NATIONS WOULD NOT COUNT TOWARD ESTABLISHING THE SELLING COUNTRIES' QUOTAS. HAILU SAID THAT HE UNDERSTOOD THE USG CONCERN AND HE AGREED WITH US POSITION REGARDING QUOTAS. HE ASSURED EMBOFF THAT ETHIOPIA WOULD NOT SELL ANY COFFEE TO BRAZIL OR OTHER EXPORTING COUNTRIES, BUT RATHER WOULD CONTINUE TO EXPORT THE MAXIMUM AMOUNT POSSIBLE AND THAT ITS COFFEE WOULD CONTINUE TO GO TO ETHIOPIA'S TRADITIONAL MARKETS. COMMENT: THE US HAS TRADITIONALLY BEEN THE LEADING PURCHASER OF ETHIOPIAN COFFEE, BUYING 60 TO 80 PERCENT OF ETHIOPIA'S COFFEE EXPORTS. END COMMENT.

2. HAILU WILL BE LEAVING ETHIOPIA SEPTEMBER 25 FOR LONDON WHERE HE WILL HEAD THIOPIA'S THREE MAN OFFICIAL DELEGATION TO THE
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INTERNATIONAL COFFEE ORGANIZATION (ICO) COFFEE COUNCIL MEETING.

ALSO ATTENDING THE MEETING AS AN OBSERVER WILL BE WORKSHET
BEKELE, EXECUTIVE SECRETARY OF THE ETHIOPIAN COFFEE EXPORTERS'
ASSOCIATION, AN ORGANIZATION OF PRIVATE ETHIOPIAN COFFEE EXPORTERS.
BOTH HAILU AND WORKSHET ARE HELPFUL EMBASSY CONTACTS ON COFFEE
MATTERS. THEY EXPRESSED TO EMBOFF THEIR DESIRE TO CONSUL WITH
US OFFICIALS AND REPRESENTATIVES OF US BUYERS WHO WILL
BE ATTENDING THE MEETING. US DELEGATION MAY
FIND THEM TO BE OF SOME ASSISTANCE DURING THE CONFERENCE.
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Message Attributes

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